

Pānui

www.allaboutfunding.org.nz

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Kevin - 2008 - The year ahead

Tena koutou katoa. Nga mihi mahana o te tau hou 2008 ki a koutou katoa. Me te mihi atu hoki ki nga mate huhua o te wa, na reira haere, haere, haere atu ra nga mate, e kore ratou e warewaretia. Warm greetings for 2008 and what a year already!

The weather has been glorious for the summer holidays, but on the downside far too good for many parts of New Zealand, now suffering the effects of drought. Is this the often discussed climate change?

Sir Edmund Hillary's death highlighted his incomparable achievements and legacies, internationally and in New Zealand. He was an icon for all New Zealanders and the nation stopped for a moment to pay their respects.

Australia's Prime Minister Kevin Rudd apologised to its indigenous peoples, specifically those members of the "stolen generation". This act has given rise to a renewed sense of unity and hope about Australia for its citizens and it has the world's attention.

The focus is also on the United States as the two dominant political parties decide who the voters will turn out for. The contrasts between candidates are fascinating and in a sense, the world too waits for the 2008 Presidential elections with a renewed sense of optimism for the United States.

Renewal seems to be a common thread and New Zealand voters will also look closely this year at whose agenda will appeal in government. Against this backdrop New Zealand's economic realities are being played out with a strong NZ dollar, high interest rates, high house prices, high dairy prices, low unemployment, drought and poor work productivity.

The political environment that Funding Information Service and other not-for-profit groups in the community and voluntary sector operate will continue to be a challenge.

The diversity of our sector is a strength and an Achilles heel. For example, when a broad statement is made about an increase in funding benefits for the community sector, questions such as who benefits, who does not, where has the benefit come from or is it merely being redistributed should be considered to provide a good perspective of our own individual and then collective situations.

We are an organisation with a vested interest in the funding information needs of the community, I invite comment from all parts of the community: social services, schools, sports and recreation groups, Maori, Pacific and ethnic groups and special interest groups. I would like to hear your funding stories either positive or negative and where you think funding gaps are. It would be great to share this with the voluntary and community sector korero mai.

In 2008, our focus of everything we do or provide at Funding Information Service will be to;

keep it simple and practical – for users of FundView, BreakOut and CorporateCitizens, funders, subscribers and ourselves

look for and develop our income diversity

keep an eye on what things we need to focus on.

No reira, to end on a lighter note. Several weeks back I was in Melbourne participating in the 1st Asia/Pacific OutGames playing tennis.

I had a fantastic time playing at Melbourne Park on the courts used for the Australia Open tennis tournament.

I did not think I played particularly well, in fact I played terribly, but I managed to get a bronze medal for the Mens A Grade Doubles.

Afterwards I thought to myself, well how about that, sometimes I'm actually doing ok even if I think otherwise. Let us all not forget that.

Have a great year, na Kevin Haunui.



Te Ratonga Whakamārama Pūtea
Funding Information Service

Check out www.allaboutfunding.org.nz

FundView and BreakOut Stats

FundView and BreakOut funder liaison team are constantly looking for new records to list on our databases. Recent additions are:

FUNDVIEW

There are currently 708 published records on FundView of which 585 are active. 23 new records have been added in the last three months to the FundView database. These include: Manukau City Council School Holiday Programme; Frozen Funds Charitable Trust; The Community Facilities Partnership Scheme; Waikato PHO Health Promotion Innovation Funding; Wairakei Charitable Trust; Wellington City Council Venue Grants; Franklin Delano Roosevelt International Disability Award 2007.

Highlight:

New Zealand has been chosen as the recipient of the 2007 Franklin Delano Roosevelt International Disability Award that recognises progress by a member country of the United Nations towards full participation of disabled people in society. The New Zealand Government has decided that this money should go to a New Zealand non-government organisation (NGO) working in the disability sector whose work has resulted in real changes in the lives of disabled people. Particular consideration will be shown to applicants which to date, have had little funding.

BREAKOUT

There are 39 new records in BreakOut bringing the total to 2597 of which 1725 are active. Examples include: ATTTO Academic Scholarships; PhD Scholarship in Web Engineering; New Zealand Institute of Landscape Architects Scholarship; Raffles Design Institute Scholarships; EDS Business and IT Undergraduate Scholarships; EDS Business and IT Postgraduate Scholarships.

Spotlight:

EDS New Zealand and The Ministry of Maori Affairs, Te Puni Kokiri have formed a partnership to offer financial assistance to full-time undergraduate and postgraduate students of Maori descent who are studying at an NZQA tertiary institution in an IT or business related field. EDS Mentoring and EDS paid work placement during the holidays are offered, along with financial support, as part of these scholarships.

Bay Trust - \$500,000 scholarship programme

BayTrust and Waiariki Institute of Technology have forged a partnership that will effectively see close to half a million dollars worth of free tuition made available to selected students from the Rotorua, Taupo and Eastern Bay of Plenty districts over the next three years.

BayTrust has granted \$80,000 per annum for three years towards the scholarship programme, which Waiariki Institute of Technology is matching dollar-for-dollar.

As Waiariki CEO Pim Borren explains, the scholarship will have a very important point of difference. "These scholarships will make tertiary study achievable for students who wouldn't normally consider it an option, either because it has never been an expectation or simply because it wasn't affordable for them or their family.

"Obviously students will still need to achieve the entry criteria, but the scholarships will be available for any of our courses, which in the case of our nursing degree, would equate to around \$15,000 free tuition," Dr. Borren adds.

"We have a very clear vision around this partnership and we are very grateful to BayTrust for sharing that confidence. We see the scholarship programme playing a key role in breaking the vicious cycle of low educational achievement adversely affecting a person's future life."



BayTrust and Waiariki Institute of Technology's new scholarship initiative will help to "break the cycle of low educational achievement" for many potential students.

CD Users

How to get the latest funding information updates.

The FundView and BreakOut information collections are being constantly updated and revised, and updates are sent to CD users every six months. Previously CD users could log in at our web site and download fresh data.

From now on these updates will be available on request rather than at the website. Email us for the latest data and let us know whether you can receive large files by email or if you would prefer an update CD to be sent to you. It's as easy as double clicking an attachment to get the latest funding information. Email: updates@fis.org.nz.

Working for Effective Employment Relations: The Workplace Wellbeing Project.

Employment relations issues in the tangata whenua, community and voluntary sector have long been the 'poor cousin' when it comes to getting training, advice and support. Plenty of time and energy has been put into promoting good governance, best financial practice and even 'human resource management'. But when it comes to making sure we retain and care for our most valued assets – our staff – there has often been a bit of a vacuum. In a sector where passion for the cause is key, burnout is an unwritten part of many job descriptions and staff turnover is high. Committee members, trustees and managers - usually sympathetic and often wearing several other hats - often feel hamstrung by lack of funding and lack of information about good employment practices.

A new project called Workplace Wellbeing seeks to address some of these issues. The project is a collaboration between the NZ Council of Social Services, the NZ Federation of Voluntary Welfare Organisations, Social Services Waikato and the Service and Food Workers Union Nga Ringa Tota and seeks to support the development and maintenance of good employment practice and relationships in the sector.

As part of this project, during the first half of 2008 a series of workshops entitled "Working for Effective Employment Relations" will be held around Aotearoa New Zealand. Hosted by local Councils of Social Services and other local community organisations, these one-day workshops will cover issues such as conflict and performance management, remuneration, mediation, and governance issues as they relate to employment in community organisations. Registration is set by the local host organisation and costs at most around \$20.

The workshops have been developed by and for the sector, in response to issues identified by sector participants during a series of pilot workshops held in 2006 and 2007. They are a great opportunity to talk through some of the employment challenges people face, as well as pick up some useful skills. The format is a mixture of lecture-style presentation, small group exercises and role play, and workshop participants take home a pack of employment info and resources with them.

For more information about the workshops or the Workplace Wellbeing project, contact the Workplace Wellbeing Project's Resource Officer, Conor Twyford, on 021 213 2553.

Effective Employment Relationships Workshops 2008: Coming Soon to a Town Near You.

March 6 Waiheke Island, Pirihira Kaio, 09-917 7643 or pirihira@xtra.co.nz

March 10 Whangarei, Anne Shaw, 09-430 0176 or wccoss@xtra.co.nz

March 17 Marlborough Lyne Johnston, 03-520 7448 or lyne.johnston@marlborough.govt.nz

March 28 Porirua Avalon, Mikaere-Williams, 04-235 5218

or coordinator@pcoss.org.nz

March 15 Palmerston, North Geraldine Holmes, 06-354 3809 or pncsc@inspire.net.nz

May 9 Invercargill, Robyn Flowers, 03-214 3179 or southland@parent2parent.org.nz

May 10 Alexandra, Liz Duggan, 03-448 7435 or eaduggan@clear.net.nz

May 12 Dunedin, Alan Shanks, 03-471 6150 or admin@dcoss.org.nz

May 20 & 21 Timaru, Joy Silvia, 03-687 7364 or volmsc@xtra.co.nz

June 9 Tokoroa, Lana Ahomiro, 07-886 6314 x723 or OfficeManager@tcoss.co.nz

June 10 Taupo, Rachel Derum, 07-378 6832 or tpocoss@reap.org.nz

June 11 Hamilton, Sally Ridley, 07-838 1583 or sally@ssw.org.nz

October 20 Hawera, Simon Cayley, 06-759 1178 or actionfoundation@xtra.co.nz

October 21 New Plymouth, Simon Cayley, 06-759 1178 or actionfoundation@xtra.co.nz



Ministry of Health seeks applications from Rural Innovations Fund

The Ministry of Health is seeking applications from a \$300,000 fund aimed at supporting innovations in health services for rural people.

People delivering health services to rural people are invited to apply for one-off grants up to a maximum of \$50,000 aimed at encouraging and helping to spread new and improved ways of working.

Dr Janice Wilson, Deputy Director-General for Population Health, says the Ministry recognises that some of the challenges faced by rural health practitioners and providers in New Zealand are different from those faced in urban areas.

"Rural people have always been innovative. There are some exciting things going on and people are thinking up new ways to improve the way health services are delivered in rural areas. We want to encourage those people

and we want to help others learn about the good ideas so people living in other parts of New Zealand can benefit."

"The Ministry is particularly interested in receiving innovative proposals aimed at enhancing the recruitment and retention of rural health professionals, for example, rural midwives," she says.

In the past, successful applications have come from across New Zealand. Diverse projects have been funded such as developing an online library of innovative rural health projects, career planning for rural nurses and trialling community health development nursing positions.

More information about the fund and applications is available on the Ministry website (<http://www.moh.govt.nz>). Applications close on 31 March 2008.

Waipukurau Scholarships funded from farm revenues.

Farm revenues from Wallingford's Alfred Williams Parsons Trust Farm have helped fund five Waipukurau scholarship winners.

The five former Central Hawke's Bay College (CHBC) students were formally presented with their AW Parsons Scholarships in a ceremony at the College today (12 February) by Public Trust's Dennis Owen and CHBC principal Richard Schumacher. The winners are:



Alice Corkran who will be starting a law degree at Victoria University of Wellington

Cherie Le Quesne, who starts her first year studying for a BA in theatre and classics also at Victoria

Lucy Carpenter, in her second year at the University of Otago studying for a double degree in physical education and commerce – majoring in marketing and management

Rose Bird in her second year of a BSc in marine biology at Victoria University, and

Hamish Clark, completing his third and final year of a Diploma in Aviation at EIT (Bridge Pa).

Public Trust's Dennis Owen said, "The 2007 scholarship winners are an outstanding group of young people. We wish them well for their studies and we look forward to following their progress at university and beyond."

Established on Mr Parson's death in 1953, the Alfred Williams Parsons Trust concentrates its philanthropy within the former Waipukurau District Council boundary. Revenues from the AW Parsons Estate Farm in Bush Road, Wallingford (a sheep, cattle and deer property) fund both community grants and scholarships.

Since Mr Parson's death, the farm and charitable trust have been managed and administered by Public Trust. As well as providing tertiary scholarships to former students of Central Hawke's Bay College, the Trust has recently awarded grants totalling \$88,800 to 12 local organisations (listed overleaf). In the last six years more than \$500,000 has been distributed by the AW Parsons Trust into the Central Hawkes Bay community. The most significant memorial to Mr Parson's generosity is the Waipukurau sports arena, the AW Parsons Stadium.

Sales and Liaison

Kia ora koutou.

I have now started to plan my visits and for the year. The dates below are flexible and may change but will give an idea of what months I am likely to be in your area throughout the year. Please don't hesitate



to contact me if you would like me to visit your organisation, give a presentation or attend an event while I am in your area.

March 11- 12	Christchurch City
March 14 –19	Bay of Plenty
April 8-9	Auckland City
April 21-23	West Coast
May 12 –15	Queenstown, Wanaka, Dunedin
June 9-11	Nelson, Marlborough
June 24	Whakatane
August 18-20	Christchurch, Asburton, Rangiora, Kaikoura
October 20-22	Wairarapa, Hawkes Bay
November 10-12	Far North

Please do also let me know if you are from a region not listed above and feel that it has been too long since FIS has been in your area.

Regards Rachael Mansfield. Email - rachael@fis.org.nz.

21st Century Volunteering - Beyond the stereotypes

Changes in the behaviour of different generations are heralding potentially significant upheaval for many organisations. The newer generations bring unique sets of values, beliefs, and attitudes.

Volunteering Canterbury offers a dynamic full day workshop facilitated by one of Australia's leading trainers in volunteer management. Martin J Cowling will help you to consider strategies to attract and manage different generations and to manage long term volunteers who appear to no longer match the skills, values or direction of an organisation.

This is the third workshop Martin has run in Christchurch and we can guarantee you will come away with a view of volunteer management that is up-to-date and very practical. Date: Thursday 13 March Cost: \$80 for members of Volunteering Canterbury, \$120 for non- members. For a registration form with more details go to www.volcan.org.nz or phone 03 366 2442.



Te Ratonga Whakamārama Pūtea
Funding Information Service

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Charities Status

Have you registered yet?

Time is running out to register, even if you are already a charitable trust, with the Charities Commission. Don't miss the 1 July 2008 deadline.

What if I don't register?

You can still operate as a charity but after 1 July 2008 you will not be entitled to tax exemptions on the grounds of charitable purpose.

Also, charities wishing to use the term 'registered charitable entity', 'charitable entity' or any other term implying registration with the Charities Commission must register (and there are enforceable penalties for organisations that say they are registered when they are not).

What are the benefits of registration?

- Supporters will be able to find detailed information about your organisation on the Charities Register.
- Funders will be able to find detailed information about your organisation on the Charities Register. Potential funders can look at the Register and access financial and other information.
- Eligibility for tax exemption. As a registered charitable entity, your organisation can expect to be eligible for tax exempt status. Tax exempt status means registered charities don't have to pay income tax and resident withholding tax. Donors of gifts to registered charities don't have to pay gift duty.
- Your organisation has met the criteria to be registered as a charitable entity.
- Improved public confidence and assurance in your organisation as a charitable entity.
- You will contribute to valuable data that will affect policy making decisions.

How to register?

For more information about the Charities Commission or registration under the Charities Act, go to their website - www.charities.govt.nz. You can also call the Charities Commission on their free information line 0508 242 748.

CorporateCitizens continues to grow

We now have even more companies listing their community involvement on CorporateCitizens with yet more on the way. Recent additions include:

Pacific Brands Clothing Group – how many of us do not have something from Pacific Brands in our undies drawer? They market products from Bonds, Berlei, Jockey, Hestia, Holeproof, Silks and Legalong and many more! Currently associated with Breast Cancer and Prostrate Cancer Foundations, Pacific Brands aims to actively support the communities the company is part of in major cities and also at a site level around Australia and New Zealand.

Bunnings – Bunnings is committed to local, regional and national causes, charities and organisations throughout New Zealand and Australia, primarily focussing on family, community and sustainability.

www.corporatecitizens.org.nz

Are you planning a Funding Expo?

In my role as Sales, Liaison and Communications Advisor at FIS I attend a lot of funding expos. So here are a few hot tips on how to run a successful funding expo from the point of view of a regular exhibitor and presenter.

- Plan ahead and give your exhibitors/presenters as much advance warning as possible.
- Find out in advance what equipment your exhibitors/presenters will need for their displays (eg: pin boards, chairs, access to power) or presentations (eg: PowerPoint, laptop, projector, internet connection). Then let them know what you can provide and what they will need to bring.
- If your expo involves both presentations and displays make sure the displays are in an area where people will see them easily.
- Ask presenters to give you an outline of what they will be speaking about so that presentations can be named appropriately.
- Encourage presenters/exhibitors to arrive early so they have time to set up before things get busy.
- Provide parking or let exhibitors/presenters know where the nearest car parking is and how much it will cost.
- Make sure there is water and if possible tea and coffee readily available for presenters/exhibitors.
- Let presenters/exhibitors know if food will be provided and if not where the nearest decent café is.
- Have someone available to welcome exhibitors/presenters as they arrive and make sure they know where to set up.
- If possible explain in your marketing what a funding expo involves and don't encourage false expectations that attendees will leave the expo with their funding in the bank.

Have somebody available on the day to welcome attendees and help point those who are overwhelmed in the right direction.

Rachael Mansfield.

Honours List.

Board member Tagaloatele Peggy Fairbairn-Dunlop was acknowledged for her distinguished research on families in the New Years Honours List appointments as an Officer to the NZ Order of Merit.



Everyone at Funding Information Service extend their congratulations to Peggy on the acknowledgement and recognition of her work for the Pacific community and New Zealand.

'Avetu ni lo, aumai ni lo.

● Minister launches Frozen Funds Charitable Trust - ● Mental Health and Intellectual Disability users to benefit.

The Frozen Funds Charitable Trust was officially launched in mid-February in Wellington by the Hon Ruth Dyson, Minister for Disability Issues.

'Frozen Funds' was the name given to the interest on patients' welfare benefits paid into psychiatric and psychopaedic hospital trust accounts in the 1970s and 1980s. The interest money was kept by the institutions to fund such things as recreational projects. In 1987, this practice ceased and the interest money was taken from the hospitals for payment to the people who owned it. Over half the interest money was returned to its owners in the early 1990s.

The government then decided that the unclaimed balance of the funds should benefit people who used mental health and intellectual disability services, and a charitable trust was established. For a number of years, Public Trust worked with stakeholders in the mental health and intellectual disability sectors to develop the Trust Deed, which was signed off by the Government in 2006. Trustees were appointed in 2007. Public Trust provides administration and investment services to the Frozen Funds trust board, and acts as trustee of the funds.

Minister Ruth Dyson said this was a day of celebration. "Not only are we celebrating the launch of this charitable trust, but also that mental health and disability service consumers will ultimately benefit from projects the trust will fund. Our Government wishes the Frozen Funds Charitable Trust well for the future."

The purpose of the Frozen Funds Charitable Trust is to provide grants for projects run by and for people who use mental health or intellectual disability services. The Trust Board has agreed to distribute money from only the interest earned from the fund. Funding is available equally to mental health and intellectual disability services.

Applications are now being sought for its inaugural 2008 grants. Applications this year must be for projects whose purpose is to raise public awareness of the legacy of institutionalisation.

Trust chair Mary O'Hagan says, "All the large hospitals for people with mental illness and intellectual disability have now closed. However, there are many former patients who continue to be affected from the impact these institutions had on their lives. That's why the Frozen Funds Charitable trust board in 2008 is funding projects that address the legacy of institutionalisation. We believe the public needs to be better informed about the institutional era so that we can learn for the future.

"The projects that the Trust proposes to fund this year could involve advocacy, education, the creative arts, media and research of any other approach that addresses the legacy of institutionalisation."

Expressions of interest must be submitted by any eligible organisation before 31 March 2008. Expression of interest forms can be downloaded from or obtained from Cheryl Mennie, Public Trust Special Business, Public Trust, PO Box 5067, Wellington or phone 04 978 4558 or 0800 371 471.



FINZ08
SOUTH PACIFIC CONFERENCE
THE NEW FACE OF FUNDRAISING



**WAIPUNA HOTEL & CONFERENCE CENTRE
AUCKLAND, NEW ZEALAND
25 – 27 MAY 2008**

Whatever your level of experience FINZ SOUTH PACIFIC CONFERENCE 2008 will deliver something practical and new for you and your organisation.

Whether you work in the arts, education, community, health, environment, sports, international development or other sectors, whether your cause is local, national or global, FINZ08 will be relevant to your fundraising needs.

FINZ08 will be the most comprehensive training opportunity for professional fundraisers on offer in New Zealand during 2008.

Fundraising in a fast-changing world is both challenging and exciting. FINZ08 will reflect the new face of fundraising by bringing up to date international and local presentations to you.

The Masterclasses menu is now finalised so give some thought to choosing and get in early to secure your place. The five workshop streams have also been confirmed as:

Power tools for 21st Century fundraising

The Fundraising Professional

Businesses in a not-for-profit world

Reaching and retaining donors

Taking your organisation to new heights

Earlybird registration will close on 31 March. Check the website

<http://finz.org.nz/conference> for registration details and updates to the programme.