

# Pānui

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## Te Whakanui o Matariki - The Time of Matariki.

He wa whakatikatika a Matariki, he whakawhitiwhiti whakaaro, he whakanui hoki i apopo. He pera ano i nga whakatikatika a nga iwi kei Te Kopae Raki e noho ana mo te koanga, mo te tupu matomato hoki o te ao, i te ra tuatahi o Kohi-tatea, te whakanuitanga o to ratou tau hou. I Aotearoa nei ko Matariki. Matariki is a time to prepare; to learn, to share ideas, and to celebrate the future. Just as the Northern Hemisphere prepares for spring and growth on the 1st of January, during its New Year celebrations, Matariki is our time.

### Funding Information Service and Matariki



It is appropriate at this time of Matariki for Funding Information Service to look forward with enthusiasm and renewed vigour to the next 12-18 months. The planning, coordination and execution required of what we want to achieve comes together in

our business plan and budget after a time of much reflection, consideration and debate. It's also time to reaffirm the important service of providing funding information for our community.

I'm reminded constantly that what we do is valued by the community. In May I spoke at a Funding Institute of New Zealand Learning Lunch and I mentioned that 150 companies on the Corporate Citizens database was in sight. To this statement Heather Newell of Foresee Communications commented that this was very significant because in the Fundraising Sector the first 70 companies are relatively well known but after that companies are very difficult to find.

### Continuing to grow and evolve

Funding Information Service continues to evolve and grow in strength. I extend a warm welcome to Nick Archer as our new Manager Support, Subscribers and Funders and to Prabir Choudhury as our Web Product and Service Developer. Nick's entry is the result of Marian Cadman moving to Health Care Aotearoa. We're very pleased that she will still be involved with Funding Information Service in Finance and Accounts. I also acknowledge and thank all of the team (including Marian) for their hard work and support throughout the year; Natasha and Rachael in the Marketing and Sales team, Moana and Delia our Funder Liaison Team and Cathi and Pushpika in Information Support.

As part of the ongoing change to Funding Information Service, the organisation structure has been changed to improve our services to stakeholders and in line with our focus for 2008; keep it simple and practical, keep an eye on what things we need to focus on, look for and develop income diversity. More information about the re-organisation is on page 4.

On the governance side, Tu Williams, our Chair, and the board have been working on several fronts including the ongoing tenure and succession planning for the board. In this regard I would like to acknowledge the work of board member Chris Roberts. Chris will be leaving the Board in October. His support will be missed but we will maintain a close relationship with him.

The Board also initiated the development of a Maori Strategy Framework leading on from the 2007 AGM presentation on "Growing Maori wealth and the future impact on Philanthropy". Board and staff took part in a workshop, facilitated by Wira Gardiner, to identify themes as the basis for the development of a strategic framework. The framework is currently being developed.

### Celebrating success

Celebrating success sometimes seems like hard work but we're trying to make it a bit lighter by having impromptu Chocolate FIS occasions. It's a chance to let off a bit of steam but more importantly it's about taking the time to celebrate things big or little. Funding Information Service also successfully registered with the Charities Commission so a note of thanks to Greg Bishop of the Board for his leadership in this role and KPMG for their assistance – a Chocolate FIS is going their way.

Chocolate FIS



### Making a difference

All the economic indicators point to hard times and we know that because of rising prices. It is budget time and it is hoped that the result will not compromise the community continuing to develop. Community organisations are an important contributor to New Zealand development because they reflect societies needs and concerns. Whatever the outcome of the budget, I would like to reiterate from Funding Information Service that all community organisations are valued for their contribution.

Kia kaha, kia maia, mahia te mahi - Be strong, be courageous, do what needs to be done.

Nga mihi Kevin Haunui.

Check out [www.allaboutfunding.org.nz](http://www.allaboutfunding.org.nz)

# FundView and BreakOut Stats.

FundView and BreakOut funder liaison team are constantly looking for new records to list on our databases. Recent additions are:

## FUNDVIEW

There are currently 730 published records on FundView, of which 597 are active; inclusive of this total 27 new records have been added in the last 3 months. New Records include, Lottery Community Sector Fund, Community Media Grant, Max Foundation for New Zealand Women, Blue Skies fund and Sustainable Initiatives Fund Trust.

### Highlight: Max Foundation for New Zealand Women.

Max Foundation for New Zealand Women is an organisation that has been operating for 22 years. It has given freely to organisations and individuals on a consistent basis over the years to enhance the wellbeing of women. In this spirit Max has created a charitable trust under which its sponsorship and strategies will fall. Max Foundation for New Zealand Women is accessible to all New Zealand women whoever they are, wherever they are. There are four application intakes each year at the end of May, August, November and February. Please visit our website for more details.

## BREAKOUT

There are 42 new records in Breakout, bringing the total to 2716 of which 1794 are active. The new records are from Bethlehem Tertiary Institute, namely the Henare Rahiri Scholarship, Bethlehem Foundation, Goodman Scholarship and the HR Rodwell Scholarship in Economics.

### Spotlight: Goodman Scholarship.

Goodman is a specialist industrial property and funds management company based in Auckland. The main purpose of the Scholarship is to encourage academic excellence among students in the Department of Property. Applicants must be studying at the University of Auckland and enrolled full time in the degree of Bachelor of Property or Bachelor of Property conjoint.

### Search Tip FundView: Kaupapa/purpose and Identities

Your choices in these two lists help FundView understand what your group is set up to do – you will need to pick at least one option from at least one of these lists before you can proceed to search.

The Identities options are for groups set up to work with particular sectors of the population, whereas the Kaupapa/Purpose choices are for groups working on particular causes. You don't have to choose from both lists if it doesn't fit your group/organisation.

If your group fits many options, you may prefer to answer with a specific project in mind.

## Welcome to a new face - Nick Archer.

Nick is taking over managing our Subscribers and Funder Liaison team from Marian Cadman who has taken up an admin position with Healthcare Aotearoa. Marian still remains involved with fis and will continue to do our monthly accounts. Nick's new role is Support Manager for Subscribers and Funders. Having been involved with voluntary organisations and politics for many years Nick values and understands the importance of accessible information on funding.

His primary roles are to process and assist with subscriptions for our FundView, BreakOut and CorporateCitizens databases, connect our users and manage the Funder Liaison Team who are responsible for maintaining our funder's grant information.

Nick was Visual Arts editor at Salient magazine last year and was a part of the wider editorial team. He has a passionate interest in new media and set up an online television station called SalientTV. As a community worker, artist and film maker Nick also has experience at using FundView as a user and looks forward to assisting on the other side of the computer screen.



## Farewell to Marian - the Street just won't be the same.

Marian Cadman has left her role as Customer Relationships Manager here at Funding Information Service, to a new role with Health Care Aotearoa and we will miss her, but not totally as she will provide some contracted support for us.

Punctual, responsible, dedicated, hard working, caring and passionate of all her colleagues and the community are all attributes that are instantly recognisable in Marian and we in Funding Information Service have been fortunate to be the receivers of this for a period just shy four years.

She provided leadership to her staff and also the Management team.

Marian has a strong character, she has a heart of gold with a wicked sense of humour that keeps you honest.

Oh and I almost forgot, I hope Health Care Aotearoa know their stuff about Coronation St because I think she's the number one fan.

Really, the Street just won't be the same without Marian.

Best wishes - Kevin and the Team.

# Payroll Giving - a whole lot easier to give.

The Government has given the go-ahead to tax changes designed to make charitable giving of money and volunteers' time easier for all concerned.

"The Government will proceed with the introduction next year of a voluntary payroll giving system that will enable people to donate to charitable and philanthropic causes through work-based payroll deductions," Finance Minister Michael Cullen and Revenue Minister Peter Dunne have announced.

"Payroll giving will make it easier for people to make regular, voluntary contributions to their chosen charities and provide charitable organisations with a low-cost source of funding," said Mr Dunne.

Philanthropy New Zealand says putting payroll-giving into action in New Zealand workplaces should bring about a stronger culture of giving and generosity.

In welcoming the Government announcement on payroll giving, Philanthropy New Zealand's Executive Director Robyn Scott said giving in a planned manner will now be much easier. "Payroll Giving means many working New Zealanders will be able to give money to their chosen causes and receive an immediate tax benefit by way of a PAYE credit.

Ms Scott says the Giving New Zealand research, released last year by Philanthropy New Zealand, shows there is room for improving our generosity as a nation. Although approx. \$1.3 billion dollars was given away in 2005/2006 only 1/3rd of that came from personal donations. The rest is made up from statutory Trusts and Foundations.

Warehouse founder and philanthropist, Stephen Tindall has worked to make payroll-giving an easier option for workers. "It need not be a huge sum of money - but regular contributions build up fast. It provides an immediate tax benefit to employees who choose to give in this way and does not impose unnecessary compliance costs on employers, he says.

Ms Scott says that internationally, payroll-giving schemes have shown to be a simple, convenient and effective way of supporting charities. "Australia and the United Kingdom have introduced payroll-giving schemes, which have created benefits for the businesses involved as well as the charitable organisations receiving funding," she says.



Ms Scott points to overseas research, which shows payroll-giving benefits business by:

- Boosting their social responsibility profile
- Enhancing community involvement programmes
- Improving staff recruitment and retention

Another plus in today's announcement is the clarification of the law relating to the taxation of honoraria for voluntary work and the reimbursement of volunteers' expenses. Robyn Scott says volunteers are an integral part of New Zealand society, "so it's great to see the Government working to make life easier for them and the organisations they assist."

Mr Tindall agrees. "Recognition of the huge contribution volunteers and NGO boards make to the running of many thousands of community initiatives will make a difference. Changing the treatment of volunteer expense reimbursements like petrol money, and the minimal honoraria some receive in recognition of their time and energy, ensures overdue acknowledgement and may attract more volunteers. I strongly support every effort to strengthen the culture of charitable giving and volunteering in New Zealand."

Ms Scott believes individuals and organisations will give more as it becomes even easier to give. "Payroll-giving is one of the tools that motivate people to give to others less fortunate than themselves, that has to be a good thing."

## Useful Websites.

<http://www.communityresearch.org.nz>

The Clearing House provides research and other resources for communities, researchers and groups being researched that work in the Tangata Whenua, Community and Voluntary Sector. Find useful resources or find researchers who can help with your projects. Help us build a strong, vibrant research community by registering now and sharing your research.

<http://www.iacdgloba.org>

International Association for Community Development is an international not-for-profit, non government organisation committed to building a global network of people and organisations working toward social justice through community development.

<http://www.newzealand.govt.nz>

Find government information fast! This site is where you can find information, images and resources from all New Zealand government agencies and government funded sites.

<http://www.community.net.nz>

The website is designed for people working in and with whanau, hapu and iwi, and community organisations. This includes the staff, board and committee members of organisations, community development advisors and others working with these groups, and those wanting to set up community projects or organisations.

CommunityNet Aotearoa is concerned with community development and equity issues. It promotes principles of empowerment, partnership, diversity, openness, consultation, effectiveness and community building.

It features case studies, how-to-guides, latest news, hot topics, a notice board and more.

<http://www.nzfwo.org.nz/comvoices/>

ComVoiceS is an independent network of Tangata Whenua and leading community and voluntary organisations set up to promote and make visible the enormous contribution of the whole voluntary sector to our society.

# Bethlehem Foundation.

The Bethlehem Foundation is a charitable trust established to assist the financing and strategic planning of the Bethlehem Campus and related educational activities.

Located in Tauranga the Foundation supports Bethlehem Tertiary Institute, Bethlehem College, Bethlehem PreSchool Limited centres, and the other Educational programmes of the Christian Education Trust. It is the vehicle through which donors may assist in the funding of campus and educational developments.

The goal is to build a substantial capital base to act as an investment fund through which:

- the Christian Education Trust (owners of the Bethlehem Campus) are financially assisted to preserve and develop the Special Christian Character and standards, services and specialist facilities it offers;
- provide a capital fund for the acquisition of land and buildings;
- provide for student scholarships;
- enable the funding of educational research;
- provide a source of funding for visits from educational specialists;
- promote Christian Education.

The Foundation through the generosity of many corporates and individuals have been able to achieve

- A major increase in community awareness of the work of the campus through the establishment of a Visitor Centre and improved media coverage

- For the Tertiary Institute four Scholarships, funding of the construction of the Students' Centre, funding of an additional staff visit to their teaching programme in Tonga, sports equipment for teaching purposes and provision of a promotional vehicle

For Bethlehem College fifteen Scholarships, funding and development of the Environmental Reserve, funding of musical instruments, sports equipment,

security equipment, and air-conditioning for the canteen. Much work is also being undertaken to support the funding of the \$6 Million Performing Arts Centre, construction of which recently commenced.

Check out full details on BreakOut - our scholarships and grants for individuals database.



## Sales and Liaison

Kia ora koutou.

I have just returned from a great trip that took me to Queenstown, Wanaka, Balclutha and Dunedin. What a beautiful part of the country!

I'm now looking forward to the trips I have planned for the rest of the year. See below:



June 9-11	Nelson, Marlborough
June 24,25	Whakatane, Tauranga
August 18-20	Christchurch, Asburton, Rangiora, Kaikoura
October 20-22	Wairarapa, Hawkes Bay
November 10-12	Far North

Please don't hesitate to contact me if you would like me to visit your organisation, give a presentation or attend an event while I am in your area.

Regards Rachael Mansfield. Email - rachael@fis.org.nz.

## Call us on our direct dials.

### Kevin Haunui

General Manager - 471 8902

### Cathi Maryon

Information Manager - 471 8903

### Pushpika Edirisinghe

Information Support - 471 8908

### Prabir Choudhury

Web Product and Service Developer - 471 8907

### Natasha McDougall

Marketing, Communications and Sales Manager - 471 8904

### Rachael Mansfield

Sales and Liaison - 417 8905

### Nick Archer

Subscribers and Funders Support Manager - 471-8913

### Delia Crozier

Funder Liaison - 471-8906

### Moana Pointon

Funder Liaison - 471-8909

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## Farewell to Chris Roberts.

I got involved with Funding Information Service when Corporate Citizens was being established. At the time I was Communications Manager for Transpower and I could immediately see the value – for both corporates and fund seekers - in having a database that provided information on what type of funding companies provide.

I must have seemed very enthusiastic because my name was then put forward to be a FIS board member!

I have now been on the board for three years and will be stepping aside at this year's AGM. It has been a rewarding but challenging period, as FIS has sought to move forward under a new Chief Executive.

I believe the board has conducted its affairs in a very professional manner. Ours is a governance role. We provide strategic guidance and support but we are not here to tell Kevin, or before him Andrea Goble, how to manage the day to day operations of FIS. That separation of governance and management is vitally important, and all too often boards – from the smallest voluntary organisation to the largest corporate – step over the mark.

FIS is a wonderful organisation, providing a vital service and staffed by dedicated 'believers'. It has been a privilege to be a small part of it.

Chris Roberts.



## Funding Information Service Organisation Structure

Coinciding with some staff changes, there have been a few changes in our organisation structure to improve and enhance the delivery of our services to our customers and stakeholders.

Nick Archer heads a team which includes Moana Pointon and Delia Crozier. The team has been renamed and is now the Subscriber and Funder Support Team. Nick manages all subscriptions and the team – Moana and Delia continue their vital roles as Funder Liaison.

Cathi Maryon heads a team which has also been renamed and is now the Product and ICT Support Team. There are two sections to this team, (1) Information and Product Development and (2) ICT Support. Pushpika Edirisinghe has an Information Development role and Prabir Choudhury will be our new Web Product and Service Developer. In addition to managing the team Cathi also provides and manages the customer technical support and ICT support.

The Marketing, Sales and Communications team of Natasha McDougall and Rachael Mainsfield is unchanged.

## Community Lottery Community Sector Research Fund

In January 2008, the Lottery Grants Board established a new fund to further its aim of fostering the development and application of knowledge in and for New Zealand communities. The Lottery Community Sector Research Fund will consider applications from community organisations to carry out research or evaluation projects. The new fund will support projects that offer community benefits at a local, regional or national level. Applications to have your Research Idea considered open on Thursday, 1 May 2008 and close on Tuesday, 1 July 2008.

Eligible projects will be those that help community organisations to develop and enhance their own skills and knowledge leading to improvements in their performance and outcomes, or that help increase community participation, cooperation and understanding.

Eligible applicants can either undertake projects independently or in partnership with a suitable provider. Applications can be made for grants to fully fund both the carrying out of research and/or evaluation projects and the communication of their findings.

Information is now available on the following websites: [www.dia.govt.nz](http://www.dia.govt.nz) or [www.cdgo.govt.nz](http://www.cdgo.govt.nz)

Enquiries can be made by calling freephone 0800 824 824 between 8 am and 5 pm or emailing [lcsr@dia.govt.nz](mailto:lcsr@dia.govt.nz).

## Business community partnerships in New Zealand - research report.

Organisations involved in business community partnerships are motivated by value creation – adding value to social outcomes and providing benefits for individual partner organisations. However, business community partnerships are complex. Capacity building in both sectors to meet the demands of partnership work is a key priority. These are some of the findings of research recently completed by Dr Louise Lee from Massey University. The report, Business community partnerships in New Zealand: Understanding experiences of partnership, explores the dynamics of partnership working within seven business community partnerships in New Zealand. The research highlights mutual value and reciprocity, capacity building, and control and trust issues as critical factors influencing effective partnerships.

View a copy of this report on our website:

[http://www.fis.org.nz/pdfs/MediaReleases/Business\\_community\\_report.pdf](http://www.fis.org.nz/pdfs/MediaReleases/Business_community_report.pdf)

## Our Information

Behind FundView, BreakOut and CorporateCitizens is a body of quality information which we lovingly maintain on behalf of the funders who provide it and the subscribers and end users who rely on it. We have a team of Funder Liaison staff who work with funders to keep the information up-to-date, and our Information Developer and Information Manager conduct quality-control checks on the datasets as a whole. All the additions and edits we make are published immediately, so that you get the benefit as soon as possible.

It's hard work, it never stops, and we love it! We always welcome feedback on the standard of the information – any queries or comments, please email [infocollection@fis.org.nz](mailto:infocollection@fis.org.nz)

# • NZ Live Funding Guide - the first year. •

NZLive.com, a comprehensive and free guide to cultural and sporting events and organisations, is becoming a regular part of people's leisure-time planning.

Launched 18 months ago, traffic to NZLive.com has doubled in the last eight months, recently averaging 80,000-100,000 visitors a month. The number of events on the site has also increased steadily to over 1700 current events on the site at any one time.

The aim of the website is to increase attendance at arts and sporting events and to promote cultural organisations and their services and products. We're reaching audiences right around the country, guaranteeing contributing organisations great exposure for their events. Many other sites, including the MetService, NZNow.com, Business.govt.nz, DayOut.co.nz and Auckland Entertainment are taking feeds of events from NZLive.com, which means that getting your events on NZLive.com gets your events on lots of other websites too.

Need funding for a cultural project? Go to [www.NZLive.com](http://www.NZLive.com)

A year ago we launched the cultural funding guide, which brings together all available sources of funding for cultural projects. Now one of the most popular parts of the site, this free service helps cultural groups and artists match their projects with potential funders.

Cathi Maryon, Information Manager at FIS, says "The Cultural Funding Guide brings FundView, BreakOut and CorporateCitizens funding into one service. The Guide's high usage helps us meet our goal to make funding information as accessible as possible."



## Massey University postgraduate student awarded Earle Scholarship in Technology.

Massey University postgraduate student Alistair Scarfe is one of three recipients of a Dick and Mary Earle Scholarship in Technology for 2008; it was announced today by the New Zealand Vice-Chancellors' Committee (NZVCC). Managed by Public Trust, Alistair's scholarship is worth \$20,000. The other winners are Canterbury University postgraduate student William Kelton, and Waikato University postgraduate student Lisa van den Berg.

Alistair, who was brought up in the Wairarapa and went to Kuranui College, is currently studying for his PhD in Industrial Automation based in the School of Engineering and Advanced Technology at Turitea, Palmerston North. Alistair's thesis investigates automating fruit harvesting by means of robotic arms and carrier systems. A prototype harvester developed as part of the project is now nearing completion.

"I am very grateful to be the recipient of the Earle Scholarship in Technology, which will enable me to complete my PhD. I hope that my research will provide the kiwifruit industry with the technology to improve harvesting logistics and reduce losses to the industry by an estimated 20%.

"I believe that there is a real need for New Zealand to become more innovative or we face the real danger of losing our manufacturing capacity and its related technical know how to Asia. Automation can substantially reduce labour costs to the point where we could out-perform Asian manufacturers, and this is what is driving my research", Alistair said.

Dick and Mary Earle, who are both Emeritus Professors at Massey University, established the scholarship in 1999 to support and encourage postgraduate research into technology. The scholarship funds an individual to undertake research towards a masters or doctorate at a New Zealand university or other research institution, in one of two fields: innovation and product development, or bioprocess technology.

Lindsay Pope, Public Trust's National Manager Charitable Services said, "Public Trust is very pleased that Alistair has been awarded this year's Earle Scholarship in Technology. His study supports the Earles' vision to help improve our society through technological research."

The scholarship was founded on the Earle's belief that technology is important to the wellbeing and enhancement of the social fabric of the community. Dick and Mary Earle hope that through the scholarship, suitably qualified graduates will improve their own capacity to advance technology and contribute to technological knowledge relevant to New Zealand. Since 1999, 12 scholars have received funding through the scholarship to further their studies in technology.

Kiri Manuera, Scholarships Manager for the NZVCC says, "The NZVCC and Public Trust are pleased that this year's Dick and Mary Earle Scholarship in Technology has been awarded to such an ambitious and outstanding student. Alistair Scarfe was chosen from a number of very impressive applicants, and we wish him all the best for his studies and career ahead."

The Dick and Mary Earle Scholarship in Technology is one of over 40 scholarships awarded each year by the NZVCC. These include both graduate and undergraduate awards including the Claude McCarthy Fellowship, Commonwealth Scholarships, the Kitchener Memorial Scholarship, the Henry Kelsey Research Scholarship and the William Georgetti Scholarship.



Alistair Scarfe Photo supplied by: Massey University