



# Panui

a newsletter of the Funding Information Service

Poutu-te Rangi/March 2000, Issue 26

[www.fis.org.nz](http://www.fis.org.nz)

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### Over 1700 entries in BreakOut

– a unique, comprehensive and up to date database of information about scholarships, grants and awards for individuals

To find where BreakOut can be located check out our web site at <http://www.fis.org.nz/>

Please feel free to write to us with your comments.

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## FundView 2000

It's here! We've been talking about it for over a year, and we've been immersing ourselves in it for the last three months to get it ready for you, and finally it's arrived. FundView 2000, the Internet edition of FundView, already has subscribers and is up and running.

The annual subscription for FundView 2000 is higher than for the Windows edition because there are extra benefits:

- no installation required – if you already visit websites, you have the necessary software needed to use FundView 2000;
- automatic monthly updates – new information reaches you quickly rather than waiting for up to six months;
- any Internet-aware computer in your organisation can use the subscription;
- more flexible payment options, including Easy-Pay (pay-as-you-go) for community groups, and credit-card payment;
- built-in Funding Calendar that updates every month, showing the next four months' closing dates and number of days remaining until the closing date.

Easy-Pay is an option available to community groups that allows them to pay for their usage by the minute, rather than by the year. If you use FundView occasionally, rather than every month, you may find Easy-Pay is cheaper for you. Contact Hilary on 04 499 4090 or [hilary@fis.org.nz](mailto:hilary@fis.org.nz) for more information.



We hope you like our new packaging! We strive to emphasise FundView's role as a map for the funding maze and are thrilled with our new image.

## New and Different FundView Listings

We have added the following schemes to FundView:

### **Southern Regions Charitable Trust**

For groups throughout New Zealand engaged in amateur sport, community and welfare organisations, education, cultural and arts groups.

### **Tararua Foundation**

Supporting sports, recreation, health and welfare of Tararua/Wairarapa communities, with a special emphasis on alcohol related problems and alcohol care.

### **NZ Community Trust**

Set up to distribute grants to amateur sporting groups and charitable organisations covering cultural, community support, educational and health purposes.

**Dunedin City Council** have added four schemes for the Dunedin City area. These are: Dunedin City Council Loan Scheme; Dunedin City Council Arts Discretionary Fund; Taieri Community Arts Council; Dunedin City Council Performance Underwriting Scheme.

**Hastings District** have added information about the Hastings Safer Community Council to FundView, and **Upper Hutt City Council's** Community Grants scheme, which was not on FundView last year, is back.

In collaboration with the National Contracts Team at **WINZ** we have also reworked the WINZ schemes which are now up to date. Some funding programmes that were operated by the old Community Funding Agency are not open for applications from new contractors at present, as they're under review by WINZ. This applies to Vocational Training, Employment Placement, Daily Activities – Rehabilitation and Employment Support.

The **Todd Foundation** is currently reviewing its funding programme and is closed to applications at present. Its new criteria will be released in August – just in time for our September update.

The **Variety Club** have earned a special mention as they have given us full information for the first time since 1995. The **John Ilott** Charitable Trust has increased since the death of J V Ilott although its criteria are broadly unchanged.

We also have some leads to follow up which will be included in FundView as and when the information is confirmed. We really appreciate subscribers phoning or writing to tell us of funders that aren't on FundView; any information you have about them is very welcome and we try to include them all.

When information on FundView changes you will no longer have to wait six months for an update – new information will be released monthly via our website, see Subscriber Resources in the opposite column.



Antonia

Thanks to the funders, who sent in such prompt responses and made our annual FundView update the easiest yet. The response rate from funders was the highest ever, and lots of new schemes are in the pipeline. Keeping the information up to date is

a time consuming and sometimes frustrating task but it is vital to the usefulness of FundView.

All this and Cathi and Antonia still kept smiling and Antonia celebrated her 21st birthday. Congratulations and best wishes from all of us at the Funding Information Service.

## Funding Information Service Website

We've been working hard to make our website <http://www.fis.org.nz/> a more useful resource to subscribers to Funding Information Service products and services.

Already our website is widely used by people needing to locate a local library or other information centre that holds FundView or BreakOut. If you haven't already tried our map, give it a go – if you're advising friends or colleagues where to find FundView or BreakOut near them, this is the best source of information. We update our list of **public sites** regularly so you know it's up to date.

Several universities also use our website for BreakOut (rather than having it on disk) and we are sure that lots of other organisations will be using FundView this way before long. But what about the people who subscribe to our Windows products?

We have introduced our **Subscriber Resource Pages** to help answer some of the questions brought out in our recent survey of local not-for-profit organisations. Common requests we receive over the phone are for additional copies of the Funding Calendar (and lists of public FundView locations, see above!). We were also keenly aware that whilst new information on funding was coming into our office, it might be several months before that information found its way to you.

So we are glad to announce that our Subscriber Resource Pages provides the option **to view the Calendar (and print it)**, and **to download the latest data** into your local copy of FundView. If you're used to downloading your latest anti-virus update or updates to your copy of Windows, for instance, you'll be familiar with the idea. If you haven't done anything like this before, but would like to try, do ring our HelpDesk on 04 499 6518.

## Andrea's Trip

I have just had two wonderful months travelling in the northern hemisphere and I did a little investigating into funding for the for the voluntary/welfare sector in the States, Canada

and Britain. Don't feel sorry for me that it was a winter trip because the scenery was still beautiful, the houses, shops and offices all insulated and heated and there were no queues in the tourist spots. I thoroughly recommend it as long as you don't mind waiting while your aeroplane gets a wash to ensure the wings don't freeze!



Andrea in Paris

We kept in touch with family and friends at home by e-mail and became even more impressed by the Internet. Our friends overseas were also impressed and were astonished to find access to the Internet at public sites in cafes, big music stores, bookstores and kiosks in their own cities. They've signed up to hotmail now!

To get back to funding, which is of vital concern to the sector in every country, I found that in the countries I visited comprehensive funding information is not as accessible as it is in New Zealand but other useful related information sits alongside the grants information including information about writing proposals.

## United States of America

### Foundation Center

<http://www.fdncenter.org>

The Foundation Center's website has heaps of information about resources and training. It also refers readers to related journals and to the Directory which is available on subscription.

To introduce people to fundraising and to the Foundation's resources for fundraisers, the Center runs induction courses at its five main centres. I sat in on a regular Tuesday morning course and was glad that I don't have to fundraise in the States! The presenter reminded participants that obtaining funding took work and time. It is "90% perspiration, 10% inspiration" she said.

She also gave some figures. In 1998 in the USA giving came from:

- |                        |       |
|------------------------|-------|
| · individuals          | 77.0% |
| · Foundations (Trusts) | 9.8%  |
| · bequests             | 7.8%  |
| · corporates           | 5.1%  |

The Foundation Center keeps most of the grantmaking information in *directories* and they also include grants made. They have a CD-ROM of grantmakers and their associated grants and quick links to hundreds of grantmaker websites. The CD-ROM costs \$US1200.00 The information which includes thousands of records is updated annually. It is mainly obtained from the Inland Revenue Service because Foundations must file returns and the information is publicly available.

The Associates Program is an annual subscription service to the Foundation Center program that gives access to staff who will look up information for a group via a toll free number. Annual fee \$US495.00.

In the induction course the presenter outlined the basic ways to achieve success with a proposal/application. They include:

- building the organisation's credibility;
- being seen to be meeting a real need;
- having a board and volunteers;
- getting known in the community;
- demonstrating expertise;
- demonstrating sound fiscal management.

## Britain

Those points must sound very familiar to you. They were echoed by Jim Simpson who is the funding information provider for the National Council of Voluntary Organisations in England [www.ncvo-vol.org.uk](http://www.ncvo-vol.org.uk)

Jim spends 75% of his time talking about business plans rather than where to obtain funding. He talks to callers about how to deal with national and local government, getting support from government, how organisations can fit into government policies in order to qualify for funding, about new government policies and the processes involved for the voluntary sector.

He suggested that having information from all parties in the funding equation can have positive spin-offs. If groups provide information about where they got their grants from, how much they received and what projects were funded then that information can help other groups identify appropriate funders to approach. It is also being used in Sussex to

help funders who don't know the sector identify organisations to fund.

## Canada

The Canadian Centre for Philanthropy provides an online searchable database of Canadian Foundations and Grants as well as the printed Directory at their website - <http://www.ccp.ca/directory/> These are available on subscription.

Based on my observations it seems New Zealand is leading the way in providing comprehensive and searchable funding information on the Internet but we haven't yet got past talking about including a grants received index. We have set up links to funders websites some of which include grants made. There is lots more to do. I'll keep in touch with the contacts I made and there are ideas to work on especially in using the Internet. Call me if you want more information and check our website at <http://www.fis.org.nz>.

## Upcoming Conference

### **"Flaxroots Technology: Claiming the Internet for Community"**

Monday 17 & Tuesday 18 April 2000.

Old Government Buildings (Victoria University Law School), Wellington.

This inaugural national conference is for people interested in community development through the use of information and communication technologies to empower their communities.

Presenters include:

**Claire Shearman (United Kingdom)** - European Association of Community Networking.

**Gary Hardy (Australia)** - VicNet. VicNet hosts over 2,500 community groups, runs the SkillsNet programme, and is a strong advocate and supporter for community development through the use of electronic networking.

**Larry Stillman (Australia)** - VicNet. Disability and multicultural/lingual website specialist.

A number of New Zealand community presenters will also be included in the programme.

The conference is being organised by a group of community development supporters working in Maori organisations, the community sector and government.

The conference will be low-cost and includes training opportunities, time for sharing experiences, case studies, workshops and seminars plus discussion about IT issues in the community sector with a view to influencing public policy.

To receive your registration pack contact:

Stephen Blyth  
Community Development Group  
Department of Internal Affairs  
Tel: 04 494 0580  
Fax: 04 495 9444  
e-mail: [stephen.blyth@dia.govt.nz](mailto:stephen.blyth@dia.govt.nz)



Sir Roy McKenzie

On 12th February, we joined Philanthropy NZ, Trustee Corporations Association and Sir Roy McKenzie in wishing the J R McKenzie Trust Many Happy Returns on its 60th birthday. In 1940 John Robert McKenzie, founder of "McKenzies" department stores, set up the Trust with one-third of the company profits, for the benefit of the people of New Zealand. Today the Trust disburses around \$1.5 million dollars per year to organisations that seek to improve the quality of life of New Zealanders who have special needs or face disadvantage.

- Ka nui tenei

## News Flash

### Newsletter

From 1st March, the Newsletter will be available to download from our website. It will be in PDF format so you will need to have Adobe Reader installed on your computer. For those of you who don't, we have put a link to Adobe and you can download this software free of charge.

### New Subscriber Renewal Process

We have streamlined the process of renewing your subscription.

Renewing your subscription no longer requires you to sign and have witnessed a Subscription Renewal Agreement.

Our new packaging for FundView is sealed with a special label. When you break the seal, it means that you have accepted the conditions of your original Subscription Agreement.

In future, when you receive an invoice it will specify more accurately what you are purchasing.

A Schedule with your installation details will be sent out with a letter acknowledging the renewal of your subscription.

This new system will begin for those subscribers renewing in September.